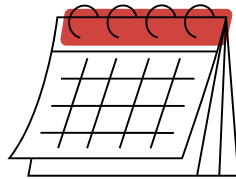


ADMIRAL MERCHANTS NEWSLETTER

JUNE 14, 2024 | VOLUME 07



Mark Your Calendars



- Agent McLeod Training Week of August 12-16th
- McLeod "Go Live" September 9
- Annual Driver Appreciation BBQ: Saturday, October 5th

CURRENT TRUCK COUNT: 432

Download the Fuel App to
see current Fuel Discounts:
Code 8500

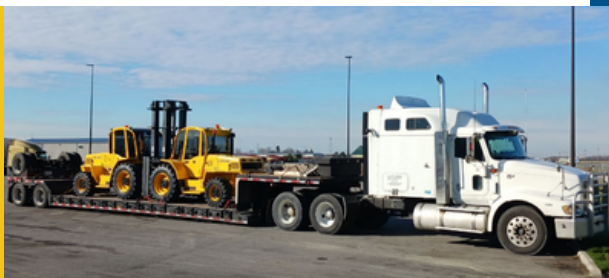


Please leave a positive
review on Google!



Make sure to "Like"
us on Facebook

PAGE 1



Admiral Merchants Motor
Freight, Inc
215 South 11th Street
Minneapolis, MN 55403

May Top Contractors

Please note monthly totals are cumulative, not computed individually each month.

Top 10 Teams

1. Lynn Krenik & Norm Berkebile
2. Malissa & Mario Salas
3. Cheryl & Tim Shull
4. Dawn & Glenn Creason
5. Sherry & Merle Brewer
6. Tracy & Danny Hawkins
7. Janet Swearingin & Tim Vigil
8. Carol & Jack Stevens
9. Meghan Gray & Aaron Lockett
10. Janet & Larry Blevins

Top 10 Individual

1. Lovepreet Singh
2. Tejinder Gill
3. James Murphy
4. Thomas Noviski
5. Dan McCumbers
6. Richard Brent
7. Deandre Broady
8. Dean Murphy
9. Patrick Mashburn
10. David Tidwell

May Top 10 Agents

Please note monthly totals are cumulative, not computed individually each month.

1. LDM Enterprises, Agent 2048
2. Allan Brown, Agent 4007
3. T&M Transportation, Agent 2248
4. Gary Fellure, Agent 3017
5. Dustin D Cole, Agent 4189
6. Integrity Group Holdings, Agent 3603
7. Monds Trucking, Agent 4138
8. Trucking Agents, 3631
9. Robert M MacKay Co, Agent 3168
10. TEC Logistics INC, Agent 2198





June Contractor of the Month Justin Klingaman

June Contractor of the Month is Justin Klingaman. Justin has been with Admiral since November of 2016. Since then, Justin has established himself as a hard-working and reliable contractor, always willing to lend a helping hand. Recently, Justin helped re-power multiple loads and did it without hesitating or worrying about his compensation. This is something that makes Admiral special and we greatly appreciate him going above and beyond to help others. Working with agents has made Justin successful and we look forward to his continued success. When out of the truck Justin spends his well-deserved time off with his family, traveling or the occasional off-roading excursion.

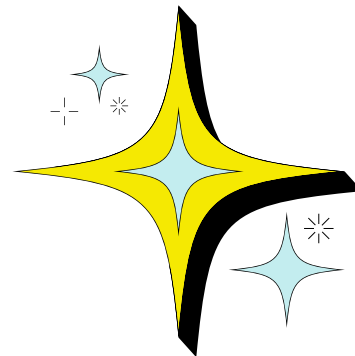
PRIDE IN YOUR RIDE

Admiral Contractors and Drivers, we are looking to get some updated photos of your beautiful and well-maintained equipment! We know many of you take great pride in your equipment and we want to show some appreciation.

Now until July 31st, we are requesting you send us pictures of your equipment and on **August 1st** we will have a photo contest posted on Facebook and whoever has the most "Likes" on their photo will be the contest winner.

Winner will be selected based on Facebook "Likes" on the AMMF Facebook page on September 1 at 8am.

Please email photos to Mike: Mbaron@ammf.com and in the subject line of the email, please put "Photo Contest for FB."



Broker Rate Confirmations

When signing a broker Rate Confirmation, you must be aware of what you are signing. Too often we see signed rate agreements accepting additional liabilities for which we have no protection. Please make sure you read every word of the Rate Confirmation before signing, failure to do so can result in some nasty surprises.

Provisions to watch out for include: consignee chargebacks for missed appointments with delivery dates and times, language making you responsible for lumpers and pallets, original documentation requirements, and pick up and delivery dates we could not legally run.

Please do not fall into the trap of signing without reading each paragraph carefully. Our goal is a Rate Confirmation that protects all parties' interests in an even-handed and concise manner and offers both carriers and brokers a starting point for doing business.

Contractor of the Month Suggestions

Agents or Contractors - we need your help. If you know of a driver that goes above and beyond in their professionalism, communication, and overall business report, please let your Sales Person or Freight Coordinator know so you can suggest that Contractor/Driver for Contractor of the Month. We value your feedback!



BASIC	Through 3/29/24	Through 4/26/24	Through 5/31/24	Thresholds	BASICs STATUS
Unsafe Driving ¹	22%	26%	28%	60%	
Hours-of-Service (HOS) Compliance	69%	64%	60%	60%	Alert
Driver Fitness	<5 HM veh. Insp.	<5 HM veh. Insp.	<5 HM veh. Insp.	75%	
Controlled Substances and Alcohol	0%	0%	0%	75%	
Vehicle Maintenance	84%	83%	85%	75%	Alert
Hazardous Materials (HM) Compliance	<5 HM veh. Insp.	<5 HM veh. Insp.	<5 HM veh. Insp.	80%	
Crash Indicator ²	40%	48%	45%	60%	
Insurance / Other	N/A	N/A	N/A	=	



New Employees at Admiral



Eric Eddins

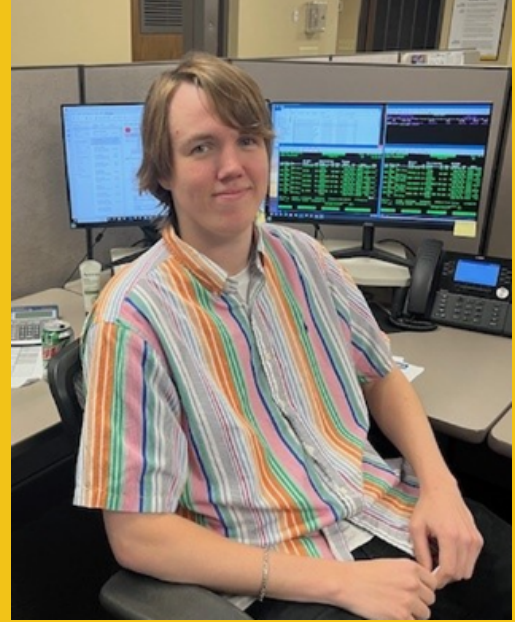
Job Title: Freight Coordinator

Department: Operations

Start Date: January 29, 2024

Reporting to: Rob Zempel, Manager
Operations

Eric comes to AMMF with 18 years of Logistics experience at CH Robinson. He married, with 2 fur-babies. Eric's favorite food is pizza, bacon and tacos! He loves any type of Marvel movies. He enjoys spending time with family, video games and fast cars! We're happy to have Eric's experience at Admiral!



Noah Foldenaur

Job Title: Broker

Department: Brokerage

Start Date: May 22, 2024

Reporting to Tom Bobrycki,
Brokerage Manager

Noah comes to us from a small start-up company. He is an avid sports fan - coaching a women's basketball team. We're excited to have Noah on board to complete our brokerage team!



New Employees at Admiral



Kali Berninghaus

Job Title: Claims/Safety Specialist

Department: Claims/Safety

Start Date: May 20, 2024

Reporting to: Bill Sullivan, Director of Claims Management

Kali comes to Admiral after working at C.H. Robinson for over 6 years in Cargo Claims. During her time at CHR, she worked on a multitude of different types of claims, across multiple modes of transportation. From fires, and stolen loads, to your everyday box damage – she’s pretty much seen it all! She was also involved in improving their overall claims process. Which included an intake portal for claims submitted, down to pushing claims for resolution to improve overall age of open claims.

Kali recently got married to her husband, Brian. They have 3 Miniature Australian Shepards and a cat. Together, Kali and Brian enjoy spending our free time outside and in nature!

Kali is excited to be part of the Admiral team and can’t wait to see what the future holds!



Kim Larson

Job Title: Safety Specialist

Department: Safety

Start Date: May 31, 2024

Reporting to: Paul Hinrichs, Director of Safety

Kim comes to Admiral with 19 years of experience in transportation, most of which were under one umbrella organization. This included terminal management, maintenance and repair accounting, fleet/asset administration, HR, AI document training for intermodal shipping, etc.

Outside of work Kim enjoys antiques, spending time on the lake with her family, trying new restaurants, going to live comedy shows, hanging with her two cats and watching far too many streaming shows & documentaries. She is already loving being a part of the awesome team at Admiral!



CONTACTS

SALES

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Karen Kieffer (Central & SE): 612-843-8199

Larry Nestor (NE& E. Canada): 612-843-8197

Brandon Pesta: 612-843-8198

Group Email: SalesTeam@ammf.com



OPERATIONS

Ops Phone: 612-843-8273

Group Email: Ops@ammf.com

After Hours Ops Emergency: 612-865-4411

After Hours Claims Emergency: 612-991-5923

MORE SUPPORT

Billing: 612-843-8112

Credit: 612-843-8277

Claims: 612-843-8191

Contractor Services: 612-843-8275

Permits: 612-843-8270

Safety: 612-843-8276

Settlements: 612-843-8263

